

# INTERSPUTNIK

### Basic Info

- Intersputnik International Organization of Space Communications established in 1971
- Establishment Agreement registered with the UN Secretariat
- 25 sovereign Member states
- 25 Signatories
  - National Satellite Operators
  - Telecommunications Administrations
  - National Telcos
  - National Teleports & Service Providers

### Intersputnik Service Portfolio

- Satellite Bandwidth Leasing
- Teleport Services
- TV broadcasting
- SatCom Networks
- National satellite procurement projects support
- Sat infrastructure design & deployment
- Consulting &Training

## **Cooperation with International Organizations**









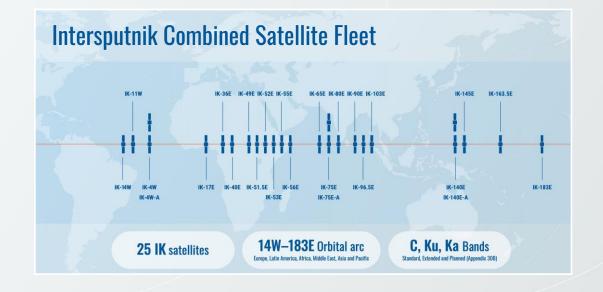














# NGSO & IoT markets opportunities



# NSGO:

#### Issues

- SLAs
- EPFD Limits
- ISLs and Sovereignty
- Contribution to national economy

### **Satellite IoT:**

- Various Waveforms & Lack of Standardized Technology
  - LoRaWan / NTN NB IoT/ VHF / Wi-Fi (2.4 GHz) / 400 MHz
- Complexity of Integration and Operation
- High Service Costs

#### **Trends**

- Maritime connectivity market must-have
- Aviation is next?
- Service providers bundle mix

- 84% installs address UN SDGs
- Standardization is progressing
- Pricing going down

### **Opportunities**

- Global NGSO + Regional GEO = max projects
- GEO/NGSO smart traffic routing
- 4 business models for LEO
  - CBB
  - IoT
  - D2D
  - Network in Space

- Smart Agriculture/Precision Farming
- Land Transport (roaming)
- Energy
- Climate Change Mitigation
- Disaster Management
- 5G/NB-IoT/AI/ML

